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Q&A

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Exam : MB-901

Title: Microsoft Dynamics 365

Fundamentals

Version: DEMO

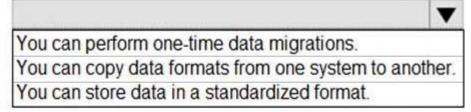
1.HOTSPOT

A company uses one system for sales and one system for order management. When quotes are accepted in the sales system, the customer and order are reentered into the order management system.

What is a benefit of using the Common Data Model, and who can manage the model? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Answer Area

What is a benefit of using the Common Data Model?



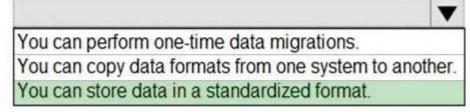
Who can manage Common Data Model models?

App developers	
Users	
Customer service representatives	
Sales team members	

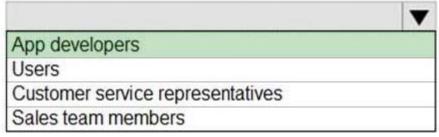
Answer:

Answer Area

What is a benefit of using the Common Data Model?



Who can manage Common Data Model models?



Explanation:

Reference: https://docs.microsoft.com/en-us/common-data-model/

Yes

No

2. You are implementing Dynamics 365 Customer Service. Company executives need to decide whether to put the data on-premises or in the cloud. You need to explain the data security benefits of the cloud. What should you communicate to the executives?

- A. Active Directory keeps data secure.
- B. Data is in a government cloud.
- C. Data on-premises is encrypted by default.
- D. Data online is encrypted by default.

Answer: D Explanation:

Reference:

https://docs.microsoft.com/en-us/microsoft-365/compliance/office-365-encryption-in-microsoft-dynamics-365?view=o365-worldwide

3.HOTSPOT

A company uses Dynamics 365 Sales. The company plans to create custom reports and dashboards. The company does not want to manage security for reporting separately. For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statement

Answer Area

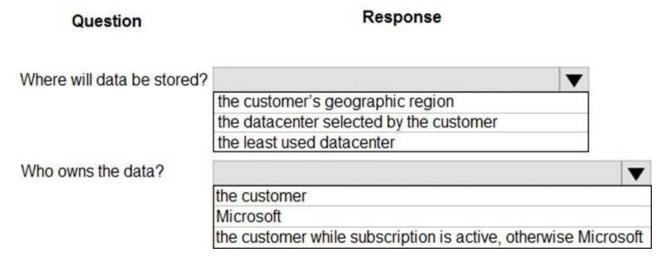
An administrator imports data from Dynamics 365 Sales into Power BI. Power BI reports use the same security as Dynamics 365 Sales.	0	0
SQL Server Reporting Services reports use the same security as Dynamics 365 Sales.	0	0
Sales Insights uses the same security as Dynamics 365 Sales.	0	0
Answer: Answer Area		
Statement	Ves	No
Statement	Yes	No
Statement An administrator imports data from Dynamics 365 Sales into Power BI. Power BI reports use the same security as Dynamics 365 Sales.		No
An administrator imports data from Dynamics 365 Sales into Power		No O
An administrator imports data from Dynamics 365 Sales into Power BI. Power BI reports use the same security as Dynamics 365 Sales SQL Server Reporting Services reports use the same security as	0	0

4.HOTSPOT

A non-profit company is considering moving their Dynamics 365 solution from on-premises to online. You need to help the company understand where their data will be stored after the move and who will own the data.

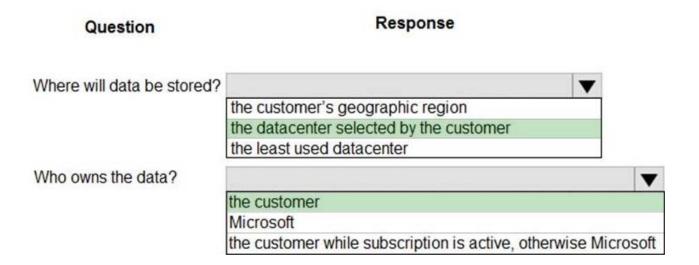
How should you respond? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Answer Area



Answer:

Answer Area



5.DRAG DROP

A company plans to deploy Dynamics 365 Sales.

Match each term to its definition.

Instructions: To answer, drag the appropriate deployment type from the column on the left to its definition on the right. Each deployment type may be used once, more than once, or not at all. Each correct match

is worth one point. NOTE: Each correct selection is worth one point.

Answer Area

Der	oloyment types	Benefit	Deployment type
nfore.		Remove the dependence on internal IT staff to perform	
	online	backups.	
	on-premises	Simplify investments in licenses.	
		Production and test environment can be provisioned without using internal resources.	
	wer: swer Area		
Deployment types		Benefit	Deployment type
elecc.		Remove the dependence on internal IT staff to perform	online
	online	backups.	
	on-premises	Simplify investments in licenses.	on-premises
		Production and test environment can be provisioned without using internal resources.	online