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# **Q&A**

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**Exam** : **C\_TS462\_2021**

**Title** : SAP Certified Application  
Associate - SAP S/4HANA  
Sales 2021

**Version** : DEMO

1.SAP S/4HANA combines Online Transaction Processing (OLTP) and Online Analytical Processing (OLAP) on a single platform.

What are direct results of this? Note: There are 2 correct answers to this question.

- A. OLTP now runs on the data sets provided by OLAP.
- B. OLAP now uses its own set of aggregated data.
- C. There is no longer a need for Extract, Transformation, and Load (ETL) activities.
- D. OLAP now uses real-time data.

**Answer:** C, D

2.Where do you configure the default billing type to be used for order-related or delivery-related billing?

- A. Sales document item category
- B. Delivery document item category
- C. Delivery type
- D. Sales document type

**Answer:** D

3.How can you reduce the maintenance effort for customer master data?

- A. Use the common master data concept.
- B. Use the common view concept for master data.
- C. Use the customer-vendor integration.
- D. Use the business partner roles.

**Answer:** D

4.The delivering plant should be determined automatically for a sales order item.

Which master data sources can be used to achieve this? Note: There are 3 correct answers to this question.

- A. Material listing
- B. Material master
- C. Material determination
- D. Customer material info record
- E. Ship-to party

**Answer:** B, D, E

5.For which type of outline agreement do you determine the material from the item category?

- A. Scheduling agreement
- B. Quantity contract
- C. Condition contract
- D. Value contract

**Answer:** A