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Exam : **070-123**

Title : Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

Version : DEMO

1.You are a Software Asset Management (SAM) consultant for a company. The scan tool you use provides in-depth version information, including version numbers for the product, version numbers for the file, and the edition of the product. You need to identify the scanned version information that is important to track for the purposes of SAM. Which information should you identify?

A.all provided version numbers

B.the edition and the product version information

C.the file version numbers and the edition

D.only the first and second version numbers for the product

Correct:B

2.You are a Software Asset Management (SAM) consultant for a company. You discover problems when you match the results of the software inventory to the license inventory. You need to propose a change of procedures. Which method should you use?

A.Propose changes immediately in an e-mail message to the help desk.

B.Propose changes immediately in a special report to company managers.

C.Propose changes in scheduled meetings with managers.

D.Propose changes in the management report at the end of a SAM project.

Correct:D

3.You are a Software Asset Management (SAM) consultant for a company. The customer gives you evidence that Original Equipment Manufacturer (OEM) copies of Microsoft Office 97 Standard were purchased with hardware that the company recently discarded. The customer wants to use these copies of Office 97 Standard to purchase version upgrades of Office Professional 2003. You need to tell the customer how to achieve a valid upgrade path. What should you tell the customer?

A.The customer can install Office 97 Standard on new hardware, but the software cannot be upgraded.

B.The customer can install the version upgrades and use the OEM media as the qualifying upgrade product.

C.OEM software is linked to hardware. The software cannot be used with any hardware other than the hardware that was purchased with the OEM software.

D.The customer can sell the original software and use the proceeds to buy new software.

Correct:C

4.You are a Software Asset Management (SAM) consultant for a company. You are analyzing software and license inventories. You need to design the beginning of a management report and decide what information should be included in the beginning of the report. What should you do?

A.Start by including a summary of your recommendations.

B.Start by including an executive summary that briefly discusses the relevant findings and the practice of the project.

C.Start by including a detailed license discrepancy report that is followed by a detailed report about the installations of every desktop.

D.Start by including the license history, and highlight the shortfalls of Update licenses without previous versions. Next, include a list of unassigned previous versions from different cost centers.

Correct:B

5.You are a Software Asset Management (SAM) consultant for a company. You are conducting software and license inventories. The customer did not buy client access licenses (CALs) for Microsoft Exchange Server and Microsoft Windows Server. You need to create a management

report that recommends an appropriate way to prevent future licensing shortages. What should you recommend?

A.The customer should hire legal staff to validate license documentation.

B.The customer should select a scan tool that can create management reports.

C.The customer should review relevant licensing information and the use of CALs when using a server.

D.The customer should never trust resellers. Whenever possible, he should contact you as the reliable source of information.

Correct:C

6.You are a Software Asset Management (SAM) consultant for a company. The company needs to ensure that software on all company computers is accounted for in the initial inventory. You need to find out if the audit software is found on all the computers. Which method should you use?

A.Ask to see the hardware inventory that is used in the financial statements. Validate the inventory by asking the information technology (IT) personnel who are responsible for hardware and software how many computers are not in use and where those computers are stored.

B.Ask to see the list of company assets that the finance department prepares annually.

C.Ask to see the storage area where retired computers are stored. Perform a random check of the hard disks to find out if they were erased. If the hard disks were not erased, verify that the audit software is present.

D.Ask to visit the server room and phone closet.

Correct:A

7.You are a Software Asset Management (SAM) consultant for a company. You review the license collateral and suspect that some of the Microsoft installation media is counterfeit. You need to find out if the media is counterfeit. What should you do?

A.Send the media to the Product Identification (PID) office in the legal and corporate affairs department for investigation.

B.Count the media as valid, because it was purchased in good faith.

C.Verify the media against the Business Software Alliance (BSA) database of purchased software.

D.Return the media to where it was purchased, and ask for replacements.

Correct:A

8.You are a Software Asset Management (SAM) consultant for a company. While you are analyzing installed software, you identify computers on which many extraneous titles are found. You give company managers a list of the computers so that the managers can take appropriate action against employees who routinely abuse the policy. You need to recommend to managers which actions to take. Which action or actions should you recommend? (Choose all that apply.)

A.Follow the companys human resources (HR) policies and procedures for disciplinary actions.

B.Publish a list of erring employees on company bulletin boards and on the intranet.

C.Develop a training program to inform employees about the proper use of software.

D.Audit the identified computers each month, and identify frequent offenders.

Correct:A C D

9.You are a Software Asset Management (SAM) consultant for a company. You are conducting software and license inventories and are matching the results of each. The customer asks for a justification for creating a license discrepancy report. You need to explain to the customer why it is necessary to create a license discrepancy report that provides surpluses of licenses and shortages of licenses. Which reason should you use?

A.Large surpluses of licenses are economically inefficient.
B.A license discrepancy report provides a partial accounting for all licenses held by the company.
C.A license discrepancy report enables the company to use surplus licenses to make up for license shortfalls.
D.A license discrepancy report is the standard end product of a SAM process.
Correct:A

10.You are a Software Asset Management (SAM) consultant for a company. You need to identify when language information should be included in a license discrepancy report for a license and software inventory. When should you include language information?
A.When software products have the same price as the price of the software in the USA, the language information should be included in the license discrepancy report.
B.When the scan tool is able to collect the language information, the language information should be included in the license discrepancy report.
C.When the customer purchased licenses for products in more than one language, the language information should be included in the license discrepancy report.
D.The language information should always be included in the license discrepancy report.
E.The language information should never be included in the license discrepancy report.
Correct:C