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# **Q&A**

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**Exam** : **P2060-017**

**Title** : IBM B2B Integration SaaS  
Technical Mastery Test v1

**Version** : DEMO

1.What IBM cloud based SaaS solution enables data to be converted from one EDI format to the required trading partner's format for their systems?

- A.IBM Sterling B2B Collaboration
- B.IBM Sterling File Transfer Service
- C.IBM Sterling Process Automation
- D.IBM Sterling Transformation Services

**Answer: D**

2.The top obstacles of lack of budget and cost of systems that your customer's suppliers and buyers feel prevents them from doing more B2B e-Commerce with their trading partners is known as which of the following?

- A.Total cost of ownership (TCO)
- B.Complexity of integration
- C.Lack of resources
- D.B2B Infrastructure Management

**Answer: A**

3.What tool can IBM's business partners leverage that shows how a full outsourced managed services operation can show savings and return a handsome ROI in a relatively short time to a customer?

- A.IBM Sterling File Transfer Service Calculator
- B.IBM Sterling B2B Integrator Calculator
- C.IBM B2B Integration Services ROI Calculator
- D.IBM B2B Automation Savings Calculator

**Answer: C**

4.The three solutions that make up the IBM Sterling Cloud Services or SaaS solutions are:

- A.IBM Sterling B2B Integrator, IBM Sterling B2B Collaboration Network, and IBM Sterling File Transfer Service
- B.IBM Sterling File Transfer Service, IBM Sterling B2B Integration Services, and IBM Sterling B2B Integrator
- C.IBM Sterling B2B Collaboration Network, IBM Sterling File Transfer Service, and IBM Sterling B2B Integration Services
- D.None of the above.

**Answer: C**

5.When your customer needs to move broad based megabyte and gigabyte files in the cloud with a one-to-many manner with their trading partners, which solution will best meet your customer's need?

- A.IBM Sterling B2B Integration Services
- B.IBM Sterling File Transfer Service
- C.IBM Sterling B2B Collaboration
- D.IBM Sterling Transformation Services

**Answer: B**