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# **Q&A**

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**Exam** : **650-393**

**Title** : Cisco 650-393 Cisco  
Lifecycle Services  
Express(LCSE)

**Version** : Demo

1.Which three best describe the partner benefits of the Cisco Lifecycle Services approach? (Choose three.)

- A. Improve customer satisfaction rates
- B. Improve the skill sets of their staff members
- C. Increase their staff productivity
- D. Reduce the risk involved with deploying and supporting new and complex technologies
- E. Improve response times for network outages
- F. Help ensure that suppliers are meeting metrics

**Answer:** A,C,D

2.Which three of these service components are in the design phase.?

(Choose three.) Select exactly 3 answer(s) from the following:

- A. Account Qualification and Planning
- B. Detailed Design Development
- C. Staff Training
- D. Systems Acceptance Test Plan Development
- E. Staging Plan Development
- F. Site Readiness Assessment

**Answer:** B,D,E

3.Which prepare phase service component involves providing a customer with a financial justification for adopting a technology? Select exactly 1 answer(s) from the following:

- A. Technology Strategy Development
- B. High-Level Design Development
- C. Business Case Development
- D. Proof of Concept

**Answer:** C