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# **Q&A**

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**Exam** : **650-251**

**Title** : LCSAUC Cisco Lifecycle  
Services Advanced IP  
Communications

**Version** : Demo

1. Quality of service is analyzed at which service component within the Cisco Unified Communications plan phase?

- A. Network Readiness Assessment
- B. Application Readiness Assessment
- C. Site Readiness Assessment
- D. Operation Readiness Assessment

**Answer: A**

2. Which optimize phase service component assesses the current state of the network management infrastructure of a customer to identify issues and opportunities that lead to recommendations for improving the ability to manage their Cisco Unified Communications system.?

- A. Deployment Assessment
- B. Technology Assessment
- C. Security Assessment
- D. Operations Assessment

**Answer: D**

3. Which statement most accurately describes the account planning service component in the prepare phase for Cisco Unified Communications?

- A. It performs a detailed financial analysis, including current phone network costs, training, and return of investment.
- B. It researches unique challenges and conducts competitive analysis to determine a vertical approach and strategy.
- C. It identifies the key players, high-level solution requirements, timelines, and scope of the opportunity.
- D. It provides the partner with information regarding customer acceptance of the new solution.

**Answer: B**

4. Which phase includes conducting Cisco Unified Communications network traffic analysis and capacity planning in order to ensure high availability?

- A. Design
- B. Prepare
- C. Maintain
- D. Optimize

**Answer: D**

5. Which two of the following activities are included in the Cisco Unified Communications staff development? Select two.

- A. Collect Cisco Unified Communications Training Materials
- B. Develop Job Role Training Requirement
- C. Request for Training Budget
- D. Develop Curriculum Map
- E. Develop Informal Basic Training

**Answer: BD**

6.Which Service component in Cisco Unified Communications operate phase identifies and solves reoccurring incidents by analyzing incident trends to identify patterns and systemic conditions?

- A. Problem Management
- B. Incident Management
- C. Change Management
- D. Systems Monitoring

**Answer: A**

7.Which service component in the design phase describes developing a detailed, site-specific plan for implementing the new technology system or solution?

- A. Implementation Plan Development
- B. Detailed Design Development
- C. Systems Acceptance Test Plan Development
- D. Staging Plan Development

**Answer: A**

8.The final documentation that records detailed implementation information for customers, including specific design requirements, are delivered at which server component within the Cisco Unified Communications implement phase?

- A. Project Closeout
- B. As-Built Documentation
- C. Operations Setup
- D. Post-Implementation Support Handoff Meeting

**Answer: B**

9.Which service component in the plan phase evaluates the readiness of your current facilities infrastructure to support Cisco Unified Communications system development?

- A. Network Readiness Assessment
- B. Operation Readiness Assessment
- C. Site Readiness Assessment
- D. Application Readiness Assessment

**Answer: C**

10.Which of the following three service requirements are included in the Cisco Unified Communications optimize phase? Select three.

- A. Business Case Alignment
- B. Security Assessment
- C. Incident management
- D. Operations Readiness Assessment
- E. Technology Assessment

**Answer: ABE**

11.Which phase includes the activity of assisting the customer to monitor their Cisco Unified Communications system performance and to respond to trouble reports?

- A. Maintain
- B. Deploy
- C. Operate
- D. Optimize

**Answer: C**

12.Which service component includes preparing for the Cisco Unified Communications customer demonstrations and presenting an overview of the applicable solutions?

- A. Present an Overview of the Design
- B. Conduct Administrator and End-User Training
- C. Customer Educations
- D. Proof of concept

**Answer: C**

13.Which two Cisco Unified Communications service components focus only on software implementation?  
Select two.

- A. Messaging Implementation
- B. Rich Media Implementation
- C. Personal Assistant Implementation
- D. Auto Attendant Implementation
- E. Call Control Implementation

**Answer: CE**

14.Which of the following best defines the Cisco Lifecycle Services approach?

- A. the minimum set of services that are needed to successfully deploy and manage technology solution
- B. system design to help ensure selection of the most appropriate products
- C. business requirements and investments as they pertain to asset lifecycle management
- D. technology strategies and related product lifecycles that are required to ensure minimal risks and maximum return of investment

**Answer: A**

15.What is the primary objective of the plan phase?

- A. Assess the existing environments to determine if it can support the proposed system.
- B. Identify the activities for installing and configuring the equipment at the customer sites.
- C. Gather high-level solution requirements, and understand the customer business needs an the opportunity.
- D. Prepare the activities for day-to-day support, management, and monitoring of the newly implemented system.

**Answer: A**

16.Which service component in a detailed design development focuses on identification and configuration of the actual network components (routers, servers, local-area networks, and so on) to be incorporated to run and support a Cisco Unified Communications system.

- A. System Design Workshop

- B. Feature and Functionality Design Workshop
- C. Device-level Design Workshop
- D. Physical Design Workshop

**Answer: D**

17.Which of the following phases assesses the current network infrastructure of a customer?

- A. Prepare
- B. Plan
- C. Analyze
- D. Design

**Answer: B**

18.Which three service components belong to the operate phase? Select three.

- A. Change Management
- B. Operations Implementation
- C. System monitoring
- D. Incident Management
- E. Operations Assessment

**Answer: ACD**

19.Which phase and service component includes comparing the solution requirements with the bill of materials and high-level design in order to finalize the detailed business and technology requirements for the Cisco Unified Communications solution?

- A. Plan - Application Readiness Validation
- B. Prepare - Proof of Concept
- C. Prepare - Technology Strategy Development
- D. Plan - Systems Requirements Validation

**Answer: D**

20.Which two of the following activities are included in the Cisco Unified Communications project closeout? Select two.

- A. Complete Ongoing Support Handoff Materials
- B. Prepare for Handoff Meeting
- C. Update Leading Practices
- D. Obtain Customer Satisfaction Feedback

**Answer: CD**