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# **Q&A**

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**Exam** : **000-M198**

**Title** : IBM Lotus Notes & Domino  
Sales Mastery Test v1

**Version** : Demo

1.To which IBM Lotus Notes and Domino offering does the IBM Smart Developer's Kit enable independent software vendors to deploy applications?

- A. Lotus Notes Hosted Messaging
- B. Lotus Live Notes
- C. Lotus Foundations
- D. Lotus Domino on premise

**Answer: C**

2.Which functionality does Quickr add to Lotus Notes.?

- A. Theability to replace attachments with links to Quickr places
- B. Versioningcapabilities for Lotus Notes emails and documents
- C. Theability to send compressed versions of team places as attachments
- D. Arelational data store for Lotus Domino applications

**Answer: A**

3.What does Alloy software provide?

- A. Intuitiveaccess to the SAP business suite
- B. Officeproductivity suite software
- C. Onlinemeetings
- D. Calendaringand scheduling

**Answer: A**

4.Which Lotus offering provides a complete infrastructure and collaboration solution and is specifically targeted for businesses with 5 to 500 employees with limited or no in-house IT resources?

- A. Lotus Quickr
- B. Lotus Symphony
- C. Lotus Foundations Start
- D. Lotus Complete

**Answer: C**

5.Which competitive advantage does Alloy offer that Microsoft's Duet does not?

- A. Synchronizationof the users contacts with the Alloy system
- B. isboth a provider and consumer of web services.
- C. Additionalextensibility and customization capabilities
- D. Canalso be run from a web browser

**Answer: C**